

Canada's Industrial Partner



Kinecor is a major Canadian distributor of industrial components

We partner with thousands of suppliers around the world to find the right products and develop solutions that respond to our customers' unique challenges.

We also offer a full range of value-added services from logistics management to equipment service and repair.

With our broad product offering, national infrastructure, engineering expertise and technical services, Kinecor provides a single and complete source of supply.

- ▶ *Kinecor is a division of Wajax Income Fund; a leading Canadian distributor of mobile equipment, power systems and industrial components for over 150 years.*

A Complete Source of Supply



**Bearings
and Power Transmission Products**



Material Handling Equipment



Hydraulic Components and Systems



**Safety and
Personal Protective Equipment**



Process Equipment



Mill Supplies



Thinking Globally, Acting Locally

Kinecor sources worldwide to bring you the products you require, at the best possible price.

As a strategic support partner to industrial leaders across Canada, we respond to your competitive challenges on a local, national and global basis.

We represent thousands of respected industrial brand names, and we are constantly seeking new suppliers and lines around the world to deliver best-in-class value, quality and technological innovation.

► *Kinecor distributes nearly 1 million different products from over 2,500 suppliers.*

Documented Cost Savings Program

At Kinecor, we are continuously seeking opportunities to boost customer productivity, reduce downtime and deliver cost-savings with respect to:

- **Inventory rationalization**
- **Process improvement**
- **Transportation**
- **Unit costs**

Our Documented Cost Savings (DCS) program was developed to analyze and report the economies that our customers can realize as a result of our value-added services.

► *Since its launch in 2005, the Documented Cost Savings program has reported over \$35 million in customer savings.*

Solutions for every Canadian Industry



**Food
&
Beverage**



**Primary
Metals**



**Mining
&
Aggregates**



Agriculture



Food & Beverage

Maximizing profit and ensuring products meet health and safety regulations are amongst the top priorities of food and beverage processors.

Kinecor provides a complete source of HACCP approved components and value-added services that deliver ongoing cost reductions. We can help you defeat corrosion and pathogen growth with stainless steel ball bearings, corrosion resistant pillow blocks, conveyors, instrumentation products, and wash-down pumps to name a few.

Mining & Aggregates

Today's mining companies are operating in a volatile market where production optimization, cost reduction and operational efficiency are of the essence.

We deliver cost savings by providing a single and complete source of industrial components and value-added services.

With a network of more than 60 branches across Canada, Kinecor delivers mission-critical parts and conducts emergency repairs on-site 24/7.

Primary Metals

High quality, durable components are required to keep steelworks equipment up and running in the harshest conditions with zero downtime.

Kinecor offers a cost-effective supply of products from the most reputable manufacturers: bearings, speed reducers and lubricants as well as lifting devices, conveyors and hydraulic systems.

Our relationships with our customers have allowed us to gain hands-on experience with the equipment used and the challenges encountered in the primary metals industry.

Agriculture

The challenging environmental, economic and technological conditions inherent in the agriculture industry have made it increasingly difficult for farmers and OEMs to predict sales and production requirements.

Kinecor sources industrial components worldwide to deliver products of best-in-class value, quality and technological innovation. Whether you're manufacturing or repairing air seeders, grain vacs, augers, harrows, dozer blades or land rollers, we recognize that our customers appreciate face-to-face contact with their suppliers, and that's why we offer on-site support to identify problems and provide technical solutions 24/7.



Oil & Gas



Power Generation



Transport



Forestry Pulp & Paper



Construction & Roadbuilding

Oil & Gas

Reducing production costs is a constant priority for oil and gas producers when considering the surplus in the world market along with the burden of recent mild winters.

Kinecor provides a cost-effective supply of industry critical components such as piston pumps, motors, proportional control valves and large oil/air coolers, as well as smaller components including cartridge valves, hose and fittings, gauges, and much more.

Our engineering solutions can also improve production efficiency through design and manufacturing, failure analysis, installation and start-up, and equipment repair.

Forestry, Pulp & Paper

In order to bounce back from the industry crisis, forestry companies are looking to improve their operations by acquiring high quality products that are designed for longevity and easy, low cost maintenance.

Kinecor carries thousands of globally recognizable and reliable brands of industrial components. We offer energy efficient motors, mechanical seals and automatic lube systems that deliver cost-savings with respect to energy and water conservation, as well as maintenance.

We also provide equipment repair and monitoring services to reduce acquisition and replacement costs.

Construction & Roadbuilding

Due to the seasonality of the construction industry in Canada, it is imperative for workers to operate at full capacity during peak times of the year.

Kinecor stocks major components necessary for daily production needs, including conveyor belts and accessories, all types of bearings, pillow blocks, speed reducers, and much more. With our national infrastructure, purchasing power and sophisticated logistics management systems, we deliver these products whenever and wherever our customers need them, at the best possible price.

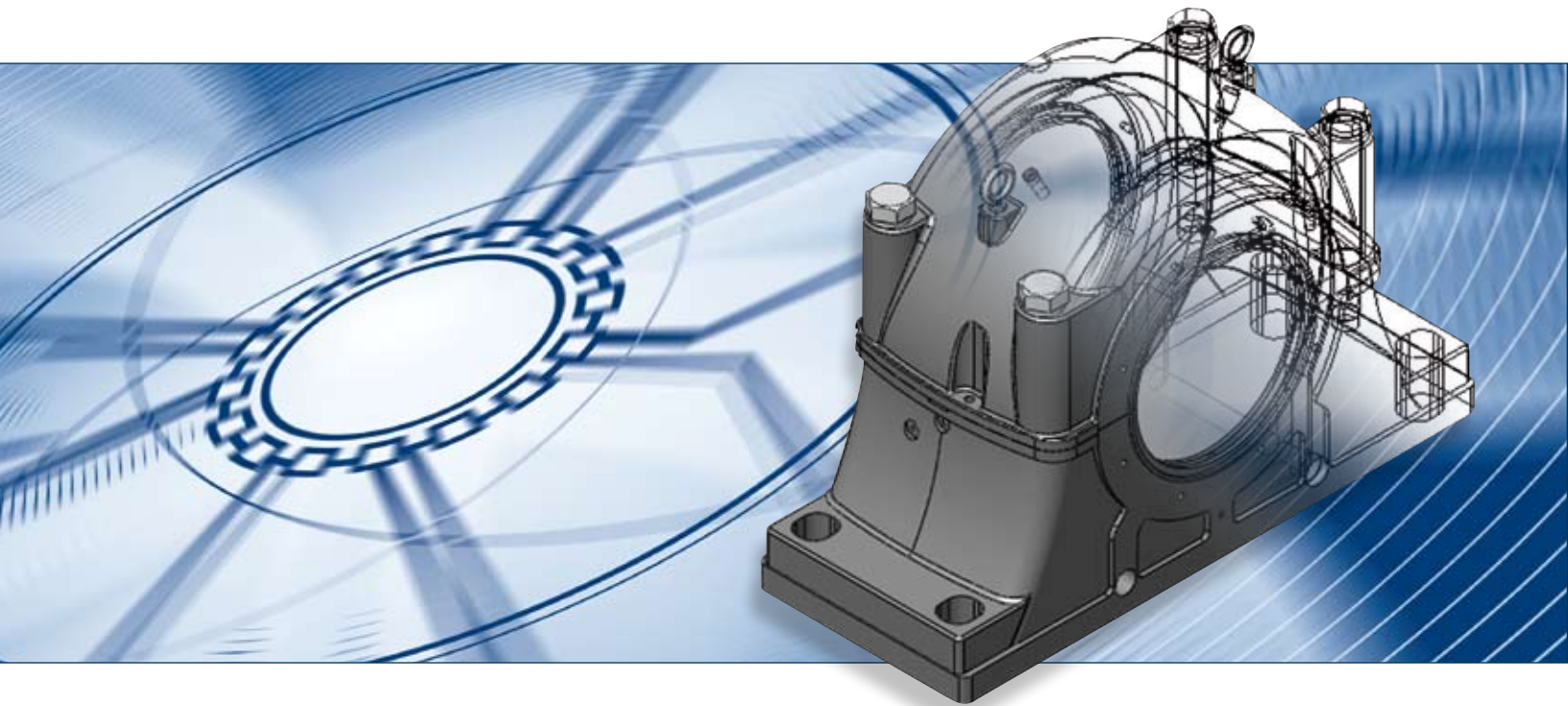
Power Generation

Whether you're involved in generating, transmitting or distributing electrical power, Kinecor has the solutions to address your safety, environmental, and technological concerns. We offer a full line of process and bearing products for the power generation industry including crushers, pumps, filters and instruments as well as pillow blocks, actuators, couplings, chains, and much more.

Transport

Whatever your transportation industry, Kinecor offers innovative solutions to help address your productivity, sustainability and safety concerns. We source worldwide to deliver products of best-in-class value including bearings, conveyor and belt components, chains, adapters and fittings, hydraulic cylinders, valves and motors. Kinecor also provides a full range of value-added services from maintenance and overhaul to fabricating replacement parts.

Kinecor: More than a Distributor



Logistics Management

Our national infrastructure, purchasing power and sophisticated logistics management systems allow us to deliver products whenever and wherever our customers need them, at the best possible price.

Kinecor's goal is to help improve your bottom line, remain competitive and optimize production time.

Our logistics management solutions offer the following advantages:

- B2B IT integration between customer and vendor facilities
- Consolidated billing and reporting
- Cost savings through single sourcing and brand standardization
- Dedicated inventories stocked locally
- Inventory and surplus management systems
- Quick and efficient delivery

Innovative Technical Solutions

Kinecor has the engineering expertise, product knowledge and field experience to custom manufacture components and fully integrated systems using state-of-the-art 3D CAD and FEM tools.

With more than 50 specialized engineers and technicians from coast-to-coast, we offer a complete range of value-added services including:

- Application studies
- Design and manufacturing
- Equipment selection
- Failure analysis
- Installation and start-up
- On-site support
- Product training
- Reverse engineering
- Service and repair
- 24/7 emergency service

- ▶ *Kinecor has 12 certified service and repair centres across the country that can inspect, convert, repair, break-in and test your industrial components.*

Kinecor across Canada

With service and distribution centres from coast-to-coast, Kinecor is a national company with a strong local presence



Ontario

- Belleville
- Concord
- Espanola
- Guelph
- Kapuskasing
- London
- Mississauga
- Ottawa
- Sarnia
- Sault Ste-Marie
- Stoney Creek
- Sudbury
- Thunder Bay
- Timmins
- Windsor

Québec

- Chicoutimi
- Drummondville
- Granby
- Lachine
- LaSalle
- Laval
- Longueuil
- Montréal-Est
- Québec City
- Rimouski
- Rouyn-Noranda
- Sept-Îles
- Sherbrooke
- Sorel-Tracy
- Témiscaming
- Thetford Mines
- Trois-Rivières
- Val-d'Or
- Valleyfield

British Columbia

- Ft. St. John
- Prince George
- Surrey

Saskatchewan

- Regina
- Saskatoon

Prince Edward Island

- Charlottetown

New Brunswick

- Bathurst
- Edmundston
- Moncton

Alberta

- Calgary
- Edmonton
- Nisku

Manitoba

- Flin Flon
- Thompson
- Winnipeg

Newfoundland and Labrador

- Corner Brook
- Mt. Pearl
- Wabush

Nova Scotia

- Dartmouth
- Port Hawkesbury
- Stellarton

Northwest Territories

- Yellowknife

► *Kinecor has a network of more than 800 employees within 60 branches located throughout the country.*



 **KINECOR**
Sourcing • Logistics • Technical Solutions

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