

# OPPORTUNITY



## EXTERNAL SALES REPRESENTATIVE (Process Mechanical)

**Posting Issued:** May 28, 2010

**Reports to:** Sales Director

**Work place:** Calgary, AB

### Summary

Our Peacock branch in Calgary is currently seeking candidates to fill a position of Senior External Sales Representative. If you are interested in joining our customer-focused team of sales experts, and have strong organizational and sales skills required to be successful in a dynamic growth-oriented company, this might be your chance! This role will appeal to an aggressive outside sales person with proven sales success and strong work ethic. The successful candidate will be responsible for the promotion of our process mechanical product lines throughout a dedicated sales territory surrounding the Calgary region.

### Responsibilities

- Solutions-based selling of industry leading products;
- Technical presentations;
- Remote territory coverage;
- Extensive customer contact;
- Focus on new business development;
- Maintaining customer relationships and troubleshooting specific customer problems.

### Requirements

- Minimum of 5 to 8 years experience in industrial/technical sales;
- Technical Diploma;
- In-depth knowledge of Process Mechanical equipment (pumps, filtration, and bulk material handling equipment);
- Team work abilities;
- Motivation;
- Presentation and computer skills, along with excellent written and oral communication abilities.

***Anyone interested in this position must submit his or her resume to the attention of Victor Pawluk by email at [vpawluk@peacock.ca](mailto:vpawluk@peacock.ca) or by fax at 780.435.2580.***