

OPPORTUNITY



EXTERNAL SALES REPRESENTATIVE

(Bearing and Power Transmission)

Date of posting: April 16th, 2010

Reports to: Branch Manager

Work place: Saskatoon Branch

Summary

Kinecor is currently seeking a candidate for our Bearing & PT, Outside Sales position in Saskatoon. We are seeking a highly motivated individual who is looking to further their current Kinecor career development and is willing to make a commitment to work towards achieving success for the Kinecor Saskatoon branch in the active northern Saskatchewan market.

This will be is a very rewarding and challenging position for the right candidate.

The ideal candidate should have least three years sales experience in the Bearing & PT products.

Responsibilities

- Focus and develop a branch B&PT sales territory
- Promote our products ;
- Apply products thru technical solutions;
- Identify and develop new customers ;
- Communicate with the manager, preparing a weekly report on sales territory activities ;
- Planning, scheduling and follow up ;
- Work closely with Kinecor preferred suppliers to gain market share
- Establish and achieve sales budgets;
- Continue to develop your own sales and technical skill sets

Required skills & Experience

- Good interpersonal skills ;
- Basic computer knowledge – MS Excel & Word ;
- Excellent organizational skills;
- Team player;
- Minimum 3 years experience in a sales position;
- Knowledge of bearing and PT products;
- Possess a valid driver's license.

Anyone interested in this position must submit his or her resume to the attention of Darrell Tetreault by email at dtetreault@kinecor.com or by fax at 204 786 2848.